

Real Estate Report on Lands and Properties Sector Transactions 2020-2021

Real Estate Transactions of the Lands and Properties Sectors exceeded AED 6 billion in 2021. Based on the Annual Report issued by the Lands and Properties Sector, a large number of various Real Estate Transactions were recorded, such as Sales and Mortgages of plots, Documentation and Waivers. This included 2,406 sales with a value exceeding AED 1 billion, 1,147 Mortgages with total value of their contracts exceeding AED 4 billion and 529 Waiver transactions with the total value of their market contracts exceeding AED 667 million.

Ras Al Khaimah Real Estate Transactions	2020	Percentage	2021	Percentage	Direction & Percentage of Change
Real Estate Sales Volume	1,001,412,200	26%	1,738,994,965	27%	74%
Real Estate Mortgages Volume	2,463,386,166	64%	4,152,346,223	63%	69%
Waiver Market Value	382,099,485	10%	667,421,666	10%	75%
Total Transactions	3,846,897,851	100%	6,558,762,854	100%	70%
Real Estate Sales Number	1,777	64%	2,406	59%	35%
Real Estate Mortgages Number	544	19%	1,147	28%	111%
Waivers Number	471	17%	529	13%	12%
Total Number of Real Estate Transactions	2,792	100%	4,082	100%	46%
Top Region in Terms of Real Estate Transaction Value	Al Jazirah Al Hamra	-	Al Jazirah Al Hamra	-	-

Table No. (1)

In Table No. (1), we notice a sharp increase in the Total Value of Real Estate Transactions in 2021 compared to 2020 by 70%, and correspondingly an increase in the Total Number of Real Estate Transactions by 46%.



Figure No. (1)

Popular Areas according to Real Estate Trading in 2020/2021

Ras Al Khaimah registered the most Traded Regions in terms of Real Estate Transactions in 2021 are:

Al Jazirah Al Hamra, Saih Al Bir, and Al Hudaiba. While the most Traded Regions in terms of Real Estate

Transactions in 2020 are: Al Jazirah Al Hamra, Al Dhait, and Khalifa bin Zayed City. Al Jazirah Al Hamra
topped the regions with sales amounting to more than AED 782 million in 2021, and more than AED 339
million in 2020.

Al Jazirah Al Hamra leads Real Estate Transactions by Value in 2020-2021					
Region	Al Jazirah Al Hamra	Al Dhait	Khalifa bin Zayed City	Total Sales in the Three Regions	Total Sales in all Regions
Sales Value in 2020	339,715,466	61,255,000	57,239,600	458,210,066	1,001,412,200
Number of Sales	423	82	72	577	1,777
Region	Al Jazirah Al Hamra	Saih Al Bir	Al Hudaiba	Total Sales in the Three Regions	Total Sales in all Regions
Sales Value in 2021	782,505,476	93,917,500	61,342,200	937,765,176	1,738,994,965
Number of Sales	762	98	78	938	2,406
Direction & Percentage of Change in Sales Value	130%	-	-	105%	74%

Table No. (2)



Figure No. (2)

Value of Real Estate Sales according to Property Use in 2020/2021

Property Use	Sales Value in 2020	Number of Sales	Percentage	Sales Value in 2021	Number of Sales	Percentage	Direction & Percentage of Change in Sales Value
Commercial Lands	12,901,546	21	1.2%	28,375,000	34	1.4%	120%
Agricultural Lands	79,751,805	84	4.7%	164,358,932	86	3.6%	106%
Popular Houses	6,660,000	17	1.0%	14,127,000	32	1.3%	112%
Free Residential Lands	187,082,462	648	36.5%	249,072,687	836	34.7%	33%
Built Residential Lands	316,122,586	432	24.3%	223,603,862	325	13.5%	-29%
Apartments (Investment)	133,403,217	324	18.2%	301,529,488	603	25.1%	126%
Villas (Investment)	120,143,985	88	5.0%	261,613,103	180	7.5%	118%
Commercial Residential Lands	49,040,000	60	3.4%	160,614,010	144	6.0%	228%
Investment Residential Lands	55,385,000	93	5.2%	94,419,850	146	6.1%	70%
Touristic Lands	33,182,832	1	0.1%	226,377,780	3	0.1%	582%
Industrial Lands	4,000,000	2	0.1%	6,561,800	3	0.1%	64%
Commercial Unit	3,738,767	7	0.4%	8,341,453	14	0.6%	123%

Table No. (3)

We notice in Table No. (3) an increase in all sales in terms of value and number, except for Built Residential Lands in 2021 compared to 2020. Table shows a sharp increase in Sales Value in 2021 compared to 2020 for Touristic Lands by 582%, Commercial Residential Lands by 228%, and a decrease in Sales Value in 2021 compared to 2020 for Built Residential Lands by 29%.

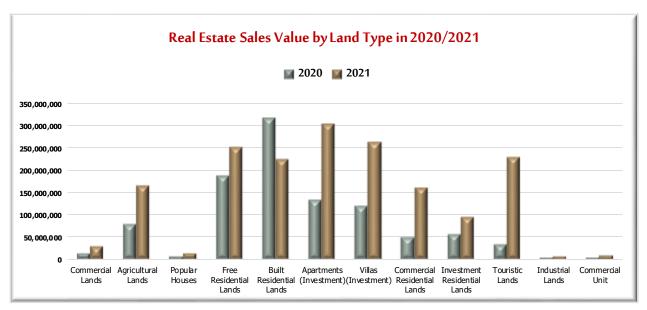
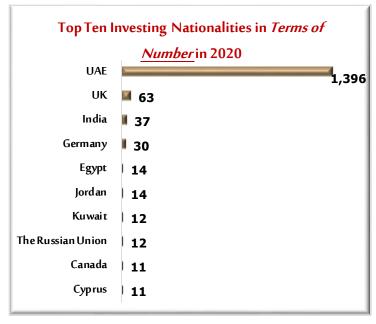


Figure No. (3)

Real Estate Investors in Ras Al Khaimah

Top Ten Transacting Nationalities by Number and Value of Transaction in 2020 - 2021

Total Number of Investors in 2020 = 1,778



Top Ten Investing Nationalities by <i>Transaction <u>Value</u></i> in 2020				
Order	Nationality	Transaction Value		
1	UAE	745,973,662		
2	UK	40,610,993		
3	India	16,137,954		
4	Germany	13,192,894		
5	KSA	10,773,038		
6	Canada	9,049,609		
7	Egypt	8,966,858		
8	Jordan	8,229,486		
9	The Russian Union	8,061,823		
10	Dominica	7,614,140		

<u>Table No. (4)</u>

Total Number of Investors in 2021 = 2,407



Top Ten Investing Nationalities by <i>Transaction <u>Value</u></i> in 2021				
Order	Nationality	Transaction Value		
1	UAE	954,887,705		
2	KSA	73,342,275		
3	UK	71,040,868		
4	India	51,913,450		
5	Kuwait	27,333,100		
6	The Russian Union	24,451,105		
7	Germany	22,232,151		
8	Jordan	17,744,637		
9	Canada	15,716,612		
10	USA	14,591,962		

Figure No. (5) Table No. (5)